

Mayur Mehta

Boston, MA • Willing to Relocate

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SUMMARY

Product Manager with over 9 years of experience building and scaling AI-driven, data, and SaaS products across enterprise and early-stage environments. Owns product direction from problem discovery through delivery, with a focus on building scalable platforms and driving clear business outcomes. Experienced partnering cross-functionally to launch scalable, secure, user-centric products.

WORK EXPERIENCE

Independent Consultant (AI Automation & Product Manager)

Brevity, Remote

Mar 2025 – Present

- Advised early-stage startups on AI automation, deploying LLM-driven email systems that eliminated 100% of manual follow-ups and accelerated lead conversion.
- Architected scalable outreach and CRM automations using Zapier, webhooks, and APIs, reducing time-to-follow-up by 80% and improving lead response consistency.
- Delivered MVP-grade digital presence using GenAI and no-code tooling, launching a fully autonomous website in under 72 hours to accelerate go-to-market.

Senior Business Systems Analyst

Robert Half Inc, Remote

Dec 2022 – Mar 2025

- Owned marketing analytics roadmap across five global teams, improving attribution accuracy 8% through prioritization, backlog ownership, and release validation.
- Drove GenAI model performance improvements increasing inbound call classification accuracy from 65% to 90%.
- Launched an internal LLM-powered service chatbot on SharePoint, reducing service tickets 40% and increasing self-service adoption through user-centric design.
- Established a global data governance platform, improving data consistency 30% and enabling trusted marketing campaign reporting for 200+ stakeholders.
- Partnered with VP-level stakeholders to communicate product progress, risks, and trade-offs accelerating decision-making and alignment.

Co-Founder and Product Manager

Monospace (LilacMosaic Technologies LLC), Remote

Mar 2023 – Jan 2025

- Designed AI powered design recommendation agents validated with beta users; defined the MVP and product roadmap across four modules.
- Integrated LLM recommendations with vendor APIs to automate bids, accelerating time to market by three months.

- Mentored a cross functional team of 10+ across engineering, design and go to market disciplines; increased delivery velocity 30 % using structured agile practices.
- Guided the product lifecycle from concept to launch, capturing customer feedback to refine features and prioritise high impact enhancements.

Business Systems Analyst

Akamai Technologies Inc, Cambridge, USA

Jan 2019 – Dec 2022

- Owned a global payments automation platform, processing ₹1B+ in vendor invoices with 99.99% accuracy through host-to-host integrations, reducing operational risk and manual effort.
- Led the SAP Concur–Oracle AP product integration, accelerating reimbursements 20% across 8000 users.
- Drove a multi-phase rollout of indirect tax automation using OneSource and Oracle EBS, delivering \$800K annual savings and enforcing consistent compliance across 30 markets.
- Managed a portfolio of 120+ initiatives by aligning KPIs and OKRs to product backlogs, improving delivery efficiency 25%.
- Built executive analytics dashboards to surface financial risk and performance insights, enabling data-driven prioritization and decision-making.

Technical Account Manager

DK Electronics, Mumbai, India

May 2015 – Aug 2017

- Managed the full sales lifecycle for hardware and software solutions, generating approximately ₹2 crore in annual revenue and consistently exceeding targets.
- Coordinated with clients, engineering and vendor teams to deliver customized system integration projects, improving customer satisfaction and retention.

SKILLS

Platforms: Oracle EBS R12, Salesforce, HubSpot, Mailchimp, Figma

Tools: Jira, Smartsheet, Confluence, Lucidchart, Visio, Miro, MS Project, Notion

Languages & Analytics: SQL, Excel, Tableau, Domo, Cognos, Looker, Python

AI & Automation: Large Language Models, Co Pilots, Zapier, n8n, API integrations

EDUCATION

Master of Science (MS) in Engineering Management (GPA 3.9)

Northeastern University, Boston, MA, USA

Sep 2017 – Aug 2019

Bachelor of Engineering (BE) in Computer Science

University of Mumbai, Mumbai, India

Sep 2009 – Jun 2015

CERTIFICATIONS

Project Management Professional (PMP®) – (In progress – Jan 2025)

Certified ScrumMaster® (CSM®), Scrum Alliance

AWS Cloud Practitioner